

Q & A for ABN youth tours

a. How long is a normal trip and when.

- Between 9-13 days. We service teams anytime, however June 15-Aug 15th is our season.
- We do have Christmas and Easter Tournaments available for quick flyovers.

b. How many countries/distance do you cover?

- The more you stay in one place, the cheaper the price.
- Our least expensive trips are when you fly to one of our partner camps and stay and play and sightsee from that area.
- Most trips cover two countries.

c. Who can travel?

- ✓ Junior High, High School, or AAU teams. Ages 13-18.
- ✓ No individuals. Teams only.
- ✓ Boys and Girls
- ✓ (College and ABA teams travel with different office rep and different consolidator)

d. What is a normal group size?

- ✓ Groups can be ages 14u, 16u, 18u or any combo thereof. We service girls and boys teams.
- ✓ Your group size will influence your price considerably. Minimum of 13 with no maximum.
- ✓ For every 12 full paying persons, 1 coach goes completely free.
- ✓ We have special compensation cash rewards for head coaches which fluctuate by season (when traveling with ABN vendor only)

e. Is there any flexibility on the tours?

- All tours are created to the specific wishes of the groups traveling. We have used Anthony Travel, EF Tours, and many smaller travel agencies. ABN's philosophy is to create an experience for your needs.
- Basketball camps are set in many countries and tours are best built around these dates.
- Your choice of full service, or partial service travel vendors will be a big decision

f. Is sightseeing included?

Yes. ABN is not looking to just send teams to play basketball, although we have. We believe in an experience which will change the live of each participant. Integration in cultural, historical, and political activities we believe is vital. ABN will propose activities for each trip, but ultimately, you will decide.

g. Do we have to travel with ABN?

- NO. You may do your own travel logistics and ABN can sell you any part of the tour you cannot book yourself. Premium pricing and coach's incentives do not exist with this option.
- Basketball camps are set in many countries and tours are best built around these dates.

h. How many games do we play?

Again, this is determinant on where and when you travel. We can give you as many or as few as you wish to play.

i. How much does it cost?

- We have sold 9 day tours to China for as low as \$3056 per person (42 persons) and as high as \$5453per person (Switzerland, Italy, Slovenia, Kroatia)
- We try to price out at around \$4000-\$4200 for an 11 day tour
- Your travel prices are not controlled by ABN, and please remember you are flying during peak summer season to peak tourist areas.
- Your departure area from the USA can also fluctuate prices.
- We have an Argentina tour which costs \$3300...excluding airfare and insurance. 12 days /11 nights. 10 contests. 7 days sightseeing. This can give you an example of costs.
- Due to the recession in the USA, the value against the EURO has made travel to Euro 25% more expensive since 2004.

j. How many games do we play?

Again, this is determinant on where and when you travel. We can give you as many or as few as you wish to play. Our typical repeated tours give the following statistics:

6 games + street ball tournament	11 day Swiss-Italy without camp tournament
9 games + street ball tournament	12 day Swiss-Italy tour with camp tournament
7 games + street ball tournament	11 day France-Switzerland
7 games	11 day Spain Gold Coast
9 games	12 day Germany-Denmark with camp tourney
12 games	13 day Swiss-Italy-Kroatia
7 games	12 day Scandinavia Tour
10 games	12 days Argentina

k. Can parents travel with the team?

- Yes. But pricing is not the same and they receive no discount for not being a participant.

l. Can parents leave the tour from the players while in Europe?

- Yes. The group leader (head coach) will be responsible for chaperoning.

m. What if a player gets hurt while playing?

- ABN offers no refunds to players hurt on the tours.
- ABN demands on contract that all participants (youth and parents) have full travel insurance with the travel agent to protect them financially for any reason. You must have medical insurance to participate in an ABN program.

n. What do participants receive from ABN for their fee?

- Reversible uniform, tee shirt and if involved in promotion; travel bag
- Travel, transfers, lodging, all meals paid for. You only need pocket money!
- Basketball related activities as negotiated with tour selection
- NBA experience at many of our camps having NBA guest
- An incredible multicultural experience, and hopefully new international friends for life

o. Does the amount have to be paid all at once?

- The group has a responsibility to pay a \$500 deposit per team.
- This is refundable until an agreement is made.
- Once an agreement is made:
 - ✓ \$100 non-refundable deposit per participant is payable within 30 days.
 - ✓ 30% of total price paid by Oct 1 (exclusive deposit)
 - ✓ 50% of total price paid by Dec 1
 - ✓ 70% of total price paid by Feb 1
 - ✓ 100% of total price paid April 1

**** Penalties will be incurred if cancellation after October 1.

p. What are some typical pricing packages and tours?

See tours and tournaments. www.assistbasketballnetwork.com

Prices below are based on 36 paid travelers in your group from East Coast departure

Swiss Italy	mid-end July	11 nights	6 games	\$3600
France-Swiss	mid-end July	12 nights	7 games	\$3900
Spain	end June-July mid Aug	11 nights	7 games	\$3700
Germany-Denmark	end July-Aug	12 nights	9 games	\$3800
Swiss-Italy-Venice-Kroatia	August	13 nights	12 games	\$4500

q. If we have never done this before, what do you recommend?

The Swiss-Italy and Germany-Denmark trips are both built around huge 5-star type basketball camps. They are international in nature and assure that an NBA player and coach will be present as well as a diversity of players from different countries. These dates are in stone and the itinerary is easy to figure out. ABN can help you the more you are focused on a destination, a time, and a budget.

Questions? info@assistbasketballnetwork.com ABN has been sending teams to Europe since 1994!